

# David LUBIN-KIRCHNER

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San Francisco, CA



## Experience

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- 2021 - present**    **Withum – San Francisco, CA**  
*2 months*        **Associate Auditor**
- Performed quarterly financial statement variance analyses and conducted 10Q review in PCAOB norms for a \$300M+ Pharmaceutical Company
  - Designed inherent risk appraisals and conducted top management interviews to assess businesses' internal control in compliance with US GAAP
- 2019 - 2020**        **Mazars – Paris, France**  
*2 years*            **Senior Financial Auditor**
- Coordinated 5-person teams to complete audit planning and testing of \$1B+ revenue retail company and private equity company with \$25B+ assets under management (AUM) to certify statutory (French and US GAAP) and consolidated (IFRS) financial statements
  - Designed inherent risk appraisals of audit clients and conducted interviews with Executive leaders to assess businesses' internal control to improve audit testing % thresholds
  - Elaborated 30+page analytical memoranda of clients' operational Key Performance Indicators (KPI) and business profitability, prepared analytical reviews of financial reports and audit reports for Senior management
  - Implemented an in-house automated reporting solution generating financial statements in Excel resulting in a 35-hour decrease of a 40-hour task and significant mission costs savings
- 2017 - 2018**        **Swiss Life – Paris, France**  
*2 years*            **Analyst, FP&A**
- Performed monthly close critical reviews and analyses of Financial KPI and elaborated French and Group summary reports for Executive Committee and Senior management
  - Elaborated the Medium-Term Plan forecast (Swiss Life's triannual budget), yearly and quarterly budgets for the HR and IT departments to maintain a \$300M absolute cost budget and attain a 10% profitability increase objective
  - Led the reconfiguration of the SAS insurance cost accounting allocation model, optimizing its design and implementation, reducing processing time 10-fold for a 3-day task each quarter
  - Implemented an in-house automated FTE monthly reporting through VBA to yield a 90% efficiency increase on a 2-day task
- 2016**                **Yper – Paris, France**  
*2 months*        **Business Development Intern**
- Managed the start-up's budget and generated weekly statistical reporting on Excel and PowerPoint to analyze competitors, target markets, and ROI measurement
  - Designed a billing tracking solution on Excel (Pivot Tables), identifying a €10K monthly shortfall

## Education

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- 2015 - 2018**        **EDHEC Business School – Lille, France**  
**Master's degree - MSc in Corporate Finance**  
Elective Courses – Corporate Finance and M&A, Private Equity & Buyouts, Financing & Marketing of Sports Organizations, Criminal Risk Management

## Technical Skills & Interests

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### Languages

- French and English (Native)
- Spanish (Working proficiency)

### Computer Skills

- Advanced in MS Office Excel (Formulas, Pivot Tables, VBA), Word and PowerPoint | SharePoint | G-Suite
- Proficient in SAP BW/BFC | ThinkCell | Amelkis Opera | Oracle Hyperion Essbase | HTML & CSS

### Driven by athletic challenges

- Practiced Track & Field for 10 years. Two-time Elite Interclub Championship Finalist; Competed in 3 French Nationals (FFA) ranking 18<sup>th</sup> in 2018 and 4 National Scholastic Championships (placing 2nd, 4th, 8th, 10th)
- Climbed Mt Kilimanjaro – 2019 (alt.: 5895m); Cycled 180km and 100km on one-day trips – 2020